

America's  
**Largest**  
Insurance Restoration  
Company



**Specializing**  
in Roofing, Siding, Gutters and Windows



The Insurance Restoration Experts



DEAR PROSPECTIVE CLIENT,

It is my pleasure to introduce you to American Building Contractors. Since we began focusing on exterior insurance restoration work in 1998, American Building Contractors has grown to become the nation's largest General Contractor specializing in this field.

Please allow me to clarify the difference between our company and a roofing, siding, gutter or window replacement company. Roofing companies replace roofs. Siding, gutter and window companies replace siding, gutters and windows. American Building Contractors can coordinate all of your insurance restoration repairs, minimizing the time investment and inconvenience for you. Additionally, we understand the extra steps necessary to bring an insurance restoration project to a successful conclusion.

Many insurance companies treat their policyholders fairly and have accurate and knowledgeable adjusters. In this situation, it's just a matter of us submitting a scope of work with supporting documentation to your insurance company and showing our findings to the adjuster, so nothing is overlooked.

Occasionally, however, an insurance company or adjuster will disagree with a portion of our scope, or they will completely deny your claim. In these instances, we will be available for every meeting and keep you apprised of how things are progressing on a daily basis.

Once your claim has been settled, we will perform the work quickly and with a high degree of professionalism. We have tens of thousands of satisfied clients in our Warranty Protection Program. Over 85% of our business results from referrals.

Please allow our team of professionals to show you why American Building Contractors has grown to become the largest General Contractor in America that specializes in exterior insurance restoration work. I promise, you'll be glad you did.

Sincerely,

Paul T. Woodward  
President, American Building Contractors, Inc.





# ABOUT US



## OUR MISSION

Our mission is to treat each job as if it is the most important project we have ever undertaken.

## THE INSURANCE RESTORATION EXPERTS

American Building Contractors (ABC) is the largest general contractor in the United States that specializes in exterior insurance restoration work. ABC is currently licensed or registered to do business as a general contractor in 44 states.

## MEMBER IN GOOD STANDING

Association of General Contractors of America

Better Business Bureau

Building Trades Association

Cedar Shake and Shingle Bureau

Common Interest Communities

Community Association Institute

Florida Roofing Sheet Metal and Air Conditioning Contractors Association

Midwest Roofing Contractors Association

Multi-Housing Association

National Association of Home Builders

National Roofing Contractors Association

National Roofing Legal Resource Center

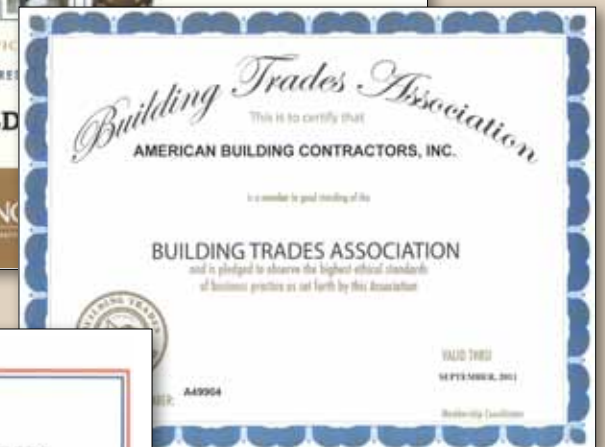
Property Loss Research Bureau

U.S. Chamber of Commerce

U.S. Green Building Council



Corporate Headquarters • Burnsville, Minnesota



Platinum Preferred Contractor



Master Craftsman



Certified Roofing Contractor



Certified Gold Level Installer



IKO Shield Pro Plus Contractor



Certified Roofing Contractor



Shingle Master



Approved Contractor



Mastic Elite Contractor



VIP Contractor



# COMMERCIAL

## COMMERCIAL RELATIONSHIPS

American Building Contractors is the Preferred Contractor for a number of Property Management companies throughout the United States. We have also developed strategic alliances with law firms and interior remediation companies who refer business to us. These relationships have developed through the years for a variety of reasons.



1. We realize how important open and clear communication is on any construction project, especially one that involves insurance restoration. Our team of professionals is accustomed to providing an accurate analysis of how the claim is progressing. Once the project is underway, our team of on-site construction professionals answers questions, deals with issues and provides updates on a daily basis.

2. We have aligned ourselves with some of the finest engineers around the country to ensure a project's success under the strictest of inspection and specification guidelines.

3. Another reason why we have been able to develop these types of diverse relationships is our commitment to being completely transparent. When we are referred business, it is because we are trustworthy and strategic alliance partners know their Clients will be happy with us and grateful to them.

Our commitment to open communication, excellent workmanship and transparency on each project has enabled us to grow and become the largest General Contractor in America that specializes in exterior insurance restoration work.



American Building Contractors approaches each job the same way whether it is large or small. We have on-site project managers who are there to oversee construction and answer any questions or address any issues on a daily basis. All OSHA guidelines are followed on each project and we do a thorough clean up at the end of each day.

## COMMERCIAL LOSS MITIGATION

American Building Contractors has developed Response Plans in the event of a hurricane or hail storm. We have regional offices and millions of square feet of tarps stockpiled in our warehouses to perform emergency repairs on steep sloped roofs. Additional truckloads of tarps are available within 72 hours. We also have equipment and the crews ready to dry-in low slope roofing systems. Furthermore, we have a staff of Certified Field Supervisors who have years of experience in helping our Clients with their loss mitigation needs while our Production Team is on-site managing the crews who are doing the temporary repairs. This strategy and the combined effort by our team of professionals enables us to assist our Clients safely, quickly and effectively when time is of the essence.



BEFORE



AFTER

*"On behalf of University of Southern Mississippi, I would like to thank ABC for adding great value to our Campus recovery efforts. When Katrina came through, we found ourselves clearing debris and with much work to do in restoring our facilities, and we recognized that additional resources would be required to 'get the job done'."*

*The workmanship and timely productivity of your crews has been top notch. The efforts in safety and co-mingling with our active campus life during a \$10,000,000 restoration have been remarkable."*

**Rusty Postlewate**

Director

The University of Southern Mississippi



# RESIDENTIAL

## THE AMERICAN BUILDING CONTRACTORS PLEDGE OF COMMITMENT

We will be with you every step of the way to help you through the Insurance Restoration Process. We will complete the work quickly and with a high degree of professionalism. Most importantly, we realize we're not just working on your house, it's your home!



We will work hard for you to enhance the beauty and value of your home.



## THE BENEFITS OF WORKING WITH ABC:

- We are fully licensed, bonded and insured
- We are a General Contractor, able to do almost any type of work
- Our Certified Field Supervisors are insurance restoration experts and are carefully trained to spot damage
- We will be with you through every step of the restoration process
- All work is supervised by experienced Project Managers who ensure all work is done according to manufacturer's specifications and local building codes
- House and landscaping protection including traffic cones and caution tape are used on every jobsite
- All OSHA guidelines are followed on every project
- There is a thorough clean up on every job, including magnetic rolling
- Unless local building codes require multiple progress inspections, most residential roofs are completed in one day
- We'll meet with you to review our Inspection Checklist for every completed trade
- We don't expect final payment until all funds have been released to you by your insurance company and you are completely satisfied with our work.



*I want to thank you for the complete and thorough job you did. All materials used on the job were as I had specified. The clean up by the crew was excellent and the crew was polite and accommodating in every way. Thank you for a job well done."*

**John Moore**  
Homeowner  
Job #06899



*"I would like to commend you for the professional and outstanding job you did in completing my roof. Without your tireless efforts I may not have gotten this roof at all! Additionally, the roof crew that performed the work was absolutely incredible - very well done!"*

**Ken Sears**  
Homeowner  
Job #02239



# ROOFING

## STEEP & LOW SLOPE ROOFING

For a Commercial Client, having a properly installed roofing system is one of the most prudent decisions and best investments you can make.

As a Residential Client, virtually everything that you value or love falls under the protection of the roof on your home.



A properly installed roofing system makes your property a safer place to live and work by reducing the risk of water damage, which can lead to the formation of hazardous mold. It gives peace of mind and potentially saves money by lowering utility bills. Plus, having a new roof looks great!



If your property has a **low slope roof**, we can offer you a variety of solutions with the best warranty in the industry.

If your property has a **steep slope roof**, American Building Contractors can replace your 3-tab, architectural, tile, slate, cedar or metal roof system quickly and safely.



*I am writing this letter to thank American Building Contractors for the job well done on the roofs. One of the most important aspects of the work you did was walking on all the roofs to review the damage and providing detailed information. Throughout the project you were always accessible for questions. Additionally, our entire property was left very clean with all construction debris removed. I would have no hesitation in recommending ABC to other organizations that are in need of quality service.*

**Vicki Swan**  
Treasurer Oak Shores #9  
Job #13178



*"Your level of commitment, attention to detail and responsiveness far exceeded my expectations.*

*I wish every contractor I deal with had your dedication and work ethic.*

*I would gladly recommend ABC to anyone who wants to deal with a contractor who is very professional, well organized and ethical."*

**Ira Grossman**  
President  
COOCVE



# SIDING & GUTTERS

Whether the type and location of your property dictates a traditional or contemporary look, the color and style of siding and gutters conveys the appropriate feeling.

Premium vinyl siding is not only beautiful, but virtually eliminates painting, chipping, cracking, peeling, denting or blistering.



American Building Contractors offers a wide variety of soffit, fascia and gutters along with window and door trim in both matching and complementary colors to further enhance the beauty and value of your property.



*"After a recent hail storm, we retained ABC to repair the roofs and siding at two of our multi-building apartment complexes. The repairs were completed quickly and in a most satisfactory manner with very little inconvenience to our tenants and neighbors. The prompt and courteous attention we received has been greatly appreciated. I strongly recommend ABC for a job well done."*

**John P. H. Marinos**  
President  
American Realty & Management Co.

# WINDOWS



In addition to offering the standard shapes and sizes, American Building Contractors specializes in wood or vinyl custom crafted windows and doors. We also offer all the various options and accessories.



Nothing complements views more completely than beautiful windows. From a practical standpoint, replacement windows will give about a 70% return on investment. Plus approximately 30% of year around energy is lost through windows and doors.



*"I'd like to thank ABC for a job well done. Seldom have I worked with a contractor that was as conscientious in making sure the job was done right and on schedule. Please pass on my appreciation to ABC's management."*

**Thom Hanlin**  
Homeowner  
Job #11132



# HELPFUL HINTS

## HOW DO YOU CHOOSE A CONTRACTOR WHO WILL BEST REPRESENT YOUR NEEDS?

- Choose a professional restoration contractor with a proven track record, one that can document that they are properly licensed and insured. You need to know that the company you choose will be around in the years to come, to stand behind their work.
- Be cautious of contractors that try to “buy” your business by waiving your deductible (which may be illegal) or giving you a free material upgrade. Chances are they will make this up by short-changing you somewhere else in the project.
- If you want to know how professional your potential contractor really is, make a surprise visit to their office during business hours. Ask for references.
- The insurance restoration process can be long, arduous and confusing. Your contractor should explain the various steps in the process to you, so you’ll know what to expect, and then you should be kept informed as the job progresses.



- Choose a contractor who will meet your adjustor at the property to review the entire scope of loss. Have your contractor go over the paperwork with you, so you clearly understand the extent of your damage.
- Your contractor should understand how funds are disbursed by the insurance company and in some cases the mortgage company. They should be working on your behalf to get you paid quickly. Unless you are having work done that is outside the scope that was approved by the insurance company, your only out-of-pocket expense should be your insurance deductible.



◀ BEFORE



AFTER ▶

- Find a contractor who will only install quality materials. Remember, the contractor only warrants the installation of the materials, the materials themselves are guaranteed by the manufacturer.
- Your contractor should always install these materials in accordance with manufacturer’s specifications and local building codes. There should be an on-site Project Manager to oversee the work.
- Your contractor should have the safety of his workers as a primary concern during construction. All OSHA guidelines should be followed at all times.
- An experienced roofing contractor will make sure that every possible precaution is being taken to protect your property and landscaping from falling debris. At the end of the work day and certainly when the job is over, a thorough clean up, including rolling the entire landscape with a magnetic roller, should be done.
- After the work is completed, your contractor should review the job with you, walking around the jobsite to make sure that everything has been done to your satisfaction.



# OUR COMMITMENT

## WHY SHOULD YOU SELECT AMERICAN BUILDING CONTRACTORS?

Filing your insurance claim can be intimidating, especially if you have never done so before. Remember that it is for instances like this you have been faithfully paying your premiums. You rely on your insurance company to make a fair assessment of the damage to your property and provide compensation to bring it back to the condition it was before the storm. The only way to ensure they do this is to have a contractor like American Building Contractors in your corner who understands the restoration process.



Knowing how to install a good roof or how to replace siding, gutters or windows is not enough. You need a contractor who knows how to identify damage, write an accurate scope, work with adjustors & read an itemized statement of loss. The insurance company has experts working for them, but who do you think they are looking out for; you or the company that pays them? Your insurance company is a business and, like every business, their goal is to make money. The easiest way for an insurance company to do this is to limit how much they pay out on claims.

It can be easy to be intimidated by an insurance company. They have money, they have lawyers, they have roofing engineers and they don't need to be in a hurry to do anything. Sometimes dragging things out as long as possible is their best weapon in getting policyholders to accept less than they are actually due. If your property has damage and your insurance company denies your claim or only agrees to pay for a minor repair or "appearance allowance" you need a contractor like American Building Contractors who has dealt with these types of difficult situations in the past and is ready to help you now.



## THREE TIPS INSURANCE COMPANIES DON'T WANT YOU TO KNOW:

**1. You don't need to get multiple estimates (or any estimates at all, for that matter)!** The insurance company will set the price for the fair market value of the loss. Of course, if you use a contractor who charges less, then they will pay less. The insurance company is only required to pay for as much as your contractor invoices you.

**2. The insurance pricing (in most cases) is sufficiently high enough to hire a professional insurance restoration contractor.** The insurance company is willing to pay for you to use a reputable company who will perform quality work and provide a meaningful warranty. You don't want to shop around for a "bargain basement" contractor. This will only save the insurance company money.

**3. You are free to choose any contractor you want to do the work!** You are not required to use one of their "Preferred Vendors".

American Building Contractors has grown over the years to become the largest General Contractor in America that specializes in exterior insurance restoration work. We're accustomed to working with insurance companies and their adjustors, experts and lawyers.



*"When Hurricane Ike occurred, we found ourselves in need of an expert in the area of insurance restoration. After several attempts to secure a qualified contractor, we are delighted that we found American Building Contractors. Your expertise in dealing with the insurance company, and your understanding of the insurance process benefitted us greatly. It is clear that we would have been disappointed with the result had we not hired American Building Contractors.*

**Dawn House, CMCA, AMS**  
Association Community Manager  
Principal Management Group



## **HONESTY & PROFESSIONALISM**

The entire team of professionals at American Building Contractors is dedicated to the belief that it is our privilege to work for you. If you are a Commercial Client, we realize you are making an important business decision entrusting us with your property. We won't let you down. If you are a Residential Client, we realize you're not just entrusting us with your house...it's your home. We'll make sure you're proud of how it looks when we're done. Over 85% of our business results from referrals because we really are good at what we do.



**FROM LARGE...**

**TO SMALL...**



**WE CAN DO IT ALL!**

**(888) 219-2534 • [www.abc-usa.com](http://www.abc-usa.com)**



The Insurance Restoration Experts